

# **Quarterly Economic Monitor**

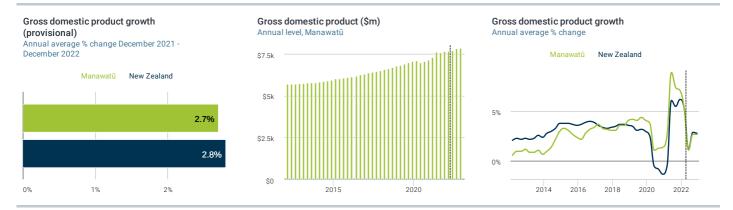
Manawatū December 2022

# Overview of Manawatū

Indicator	Manawatū	New Zealand
Annual Average % change		
Gross domestic product (provisional)	2.7 % 📤	2.8 %
Consumer spending	7.5 % 📤	10.3 % 📤
Employment (place of residence)	2.1 % 📤	2.5 %
Jobseeker Support recipients	-11.4 % <b>▼</b>	-10.9 % <b>~</b>
Tourism expenditure	7.8 % 📤	18.9 %
Guest nights	15.1 % 📤	22.4 % 📤
Health enrolments	0.0 %	0.4 %
Residential consents	-24.5 % ▼	1.1 % 📤
Non-residential consents	-32.5 % ▼	13.1 % 📤
House values *	-12.6 % <b>▼</b>	-9.2 % <b>~</b>
House sales	-18.2 % ▼	-29.6 % 🔻
Car registrations	-15.5 % 🔻	-2.2 % 🔻
Commercial vehicle registrations	-9.3 % ▼	-6.2 % <b>~</b>
Level		
Unemployment rate	3.0 %	3.3 %

<sup>\*</sup> Annual percentage change (latest quarter compared to a year earlier)

# **Gross domestic product**



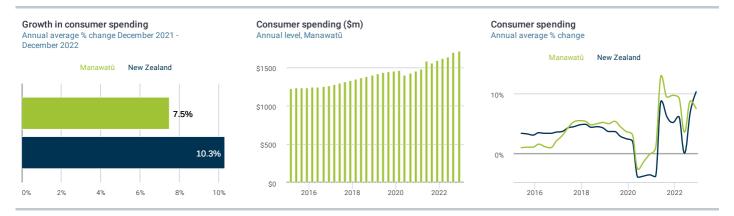
### Highlights for Manawatū

- GDP in Manawatū was provisionally up 2.7% for the year to December 2022, compared to a year earlier. Growth was lower than in New Zealand (2.8%).
- Provisional GDP was \$7,870 million in Manawatū for the year to December 2022 (2022 prices).
- Annual GDP growth in Manawatū peaked at 8.9% in the year to June 2021.

#### National overview

The late stages of 2022 saw some signs of the collective economy trying to "cool the jets" as inflation remained stubbornly high and the Reserve Bank signalled an engineered recession to realign economic demand and supply. Provisional Infometrics estimates suggest that economic activity rose 3.4%pa in the December 2022 quarter, dragging annual average growth back to 2.8%pa over the 12 months to December 2022. We think that underlying economic activity was broadly flat to declining at the end of 2022, partially because of how strong the September 2022 quarter was. Rapidly strengthening tourism activity has bolstered the broader transport sector, and professional services are still moving ahead at pace. But the construction sector appears to be working at capacity, and the primary sector continues to struggle with higher costs and fewer workers. Looking ahead, we expect that the floods in Auckland and the massive disruptions from Cyclone Gabrielle will dampen economic activity at the start of 2023, before providing an artificial boost to growth as the recovery swings into action.

# **Consumer spending**



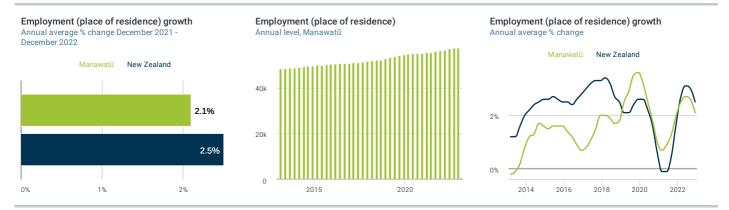
### Highlights for Manawatū

■ Electronic card consumer spending in Manawatū as measured by Marketview, increased by 7.5% over the year to December 2022, compared to a year earlier. This compares with an increase of 10.3% in New Zealand.

#### National overview

Consumer spending remains elevated across New Zealand, with the value of annual spending up 10%pa over the 12 months to December 2022, according to Marketview data. December's record-high annual growth was driven substantially by persistently rising costs of goods and services meaning that higher spending resulted in less bang for buck. Even with inflation running at 7.2%pa, there was a modest increase in real spending. This result highlights the resilience of consumer demand so far to both inflation and rising interest rates. We expect spending activity to cool in 2023 as the effect of interest rate hikes begins to limit household budgets.

# **Employment (place of residence)**



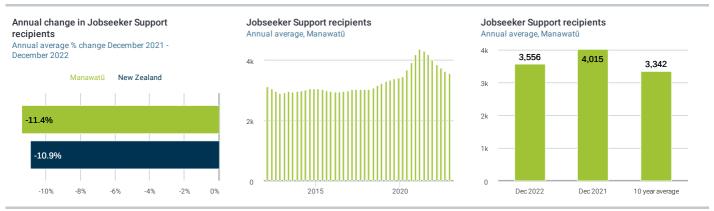
### Highlights for Manawatū

- Employment for residents living in Manawatū was up 2.1% for the year to December 2022, compared to a year earlier. Growth was lower than in New Zealand (2.5%).
- An average of 57,444 people living in Manawatū were employed in the year to December 2022.
- Annual employment growth for Manawatū residents peaked at 3.6% in the year to December 2019.

#### National overview

Employment levels edged higher again at the end of 2022, but this growth has again been restrained by the tight labour market. Employment growth slowed to 1.7%pa in the December 2022 quarter compared to December a year ago, slowing the annual average employment growth rate to 2.5%pa. There are emerging signs right at the end of 2022 and into 2023 that the labour market is starting to level out, with monthly filled jobs showing an underlying decline in the December month, and job ads pulling back from high levels. Employment intentions have also softened in the face of a likely recession in 2023, but that softening so far is being reflected in businesses pulling back on hiring they've struggled to complete anyway.

# Jobseeker Support recipients



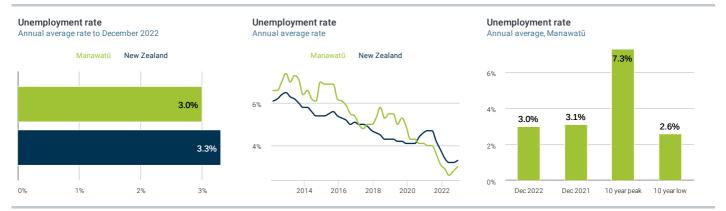
### Highlights for Manawatū

- Jobseeker Support recipients in Manawatū in the year to December 2022 decreased by 11.4% compared to a year earlier. The decline was greater than in New Zealand (10.9%).
- An average of 3,556 people were receiving a Jobseeker Support benefit in Manawatū in the 12 months ended December 2022. This compares with an average of 3,342 since the start of the series in 2013.

#### National overview

Jobseeker Support recipients continue to moderate as the tight labour market draws more people into the workforce. On average over the 2022 calendar year, Jobseeker Support recipient numbers declined to around 172,000, below the peak of more than 200,000 at the end of 2021 and into 2022. Annual average Jobseeker Support recipient levels fell 10% over the year to December 2022. However, annual average Jobseeker Support recipient levels remain 20% above the average over the last decade, suggesting that despite the tight labour market, there are still barriers to getting this group into employment.

# **Unemployment rate**



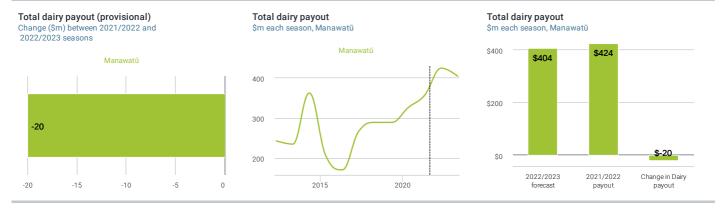
### Highlights for Manawatū

- The annual average unemployment rate in Manawatū was 3.0% in the year to December 2022, down from 3.1% in the previous 12 months.
- In the year to December 2022, the annual average unemployment rate in Manawatū was lower than in New Zealand (3.3%).
- Over the last ten years the annual average unemployment rate in Manawatū reached a peak of 7.3% in June 2013.

#### National overview

The annual average unemployment rate was unchanged over the year to December 2022, averaging 3.3%. The 3.3% average unemployment rate in the September 2022 year was a decade-low, and maintaining this low in the December 2022 year highlights the tightness of New Zealand's labour market over the last 12 months. For much of the year to December 2022, the supply of labour remained constrained by limits on migrant workers as part of the government's "immigration reset", though immigration settings eased towards the end of the year.

# **Dairy payout**



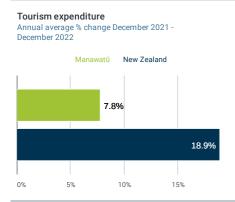
# Highlights for Manawatū

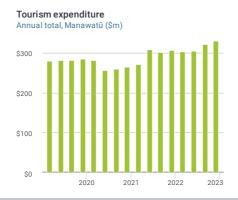
- Manawatū total dairy payout for the 2020/2021 season is estimated to have been approximately \$357 million.
- Manawatū's dairy payout for the 2021/2022 season is expected to be approximately \$424 million, \$67 million higher than last season, assuming that production levels from last season are maintained.
- The total dairy payout for New Zealand is estimated to have been approximately \$14,684 million in the 2020/2021 season, and is expected to be \$2,701 million higher in the 2021/2022 season.

#### National overview

New Zealand's dairy sector outlook has weakened recently, with annual milk production down 3.8%pa. Fonterra has trimmed its farmgate milk price mid-point by 25c down to \$9.00/kgms as global demand weakens, driving down commodity prices. The double-prong of falling milk volumes and lower prices is set to shave \$775m from the national dairy pay-out in the 2022/23 season. Farm expense inflation is unabated, reaching a record-high 15%pa in the year to September 2022, as diesel, fertiliser, and financing costs remain elevated.

# Tourism expenditure





### Highlights for Manawatū

- Total tourism expenditure in Manawatū increased by 7.8% in the year to December 2022, compared to a year earlier. This compares with an increase of 18.9% in New Zealand.
- Total tourism expenditure was approximately \$330 million in Manawatū during the year to December 2022, which was up from \$306 million a year ago.

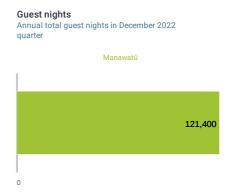
#### National overview

Tourism activity continues to strengthen at pace, with tourism spending rising nearly 19%pa over the 12 months to December 2022 compared to a year earlier. Card spending by tourists is now sitting 3.8% higher than at the end of 2019 (pre-pandemic), a big recovery. We'd note that this growth doesn't tell the full picture — there's still far fewer international visitors in New Zealand than pre-pandemic, and card-only tourism spending doesn't as accurately cover the full tourism spending spectrum — but it's what we've got for the moment. High inflation, of a cumulative 13% on average since 2019, means that actual volumes of tourism activity are lower than the growth in card spending suggests.

# **Guest nights**







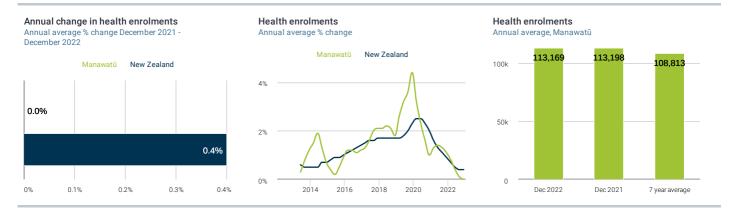
# Highlights for Manawatū

- Total guest nights in Manawatū increased by 15.1% in the year to December 2022, compared to a year earlier. This compares with an increase of 22.4% in New Zealand.
- Visitors stayed a total of 121,400 nights in Manawatū during the year to December 2022, which was up from 105,475 a year ago.

#### National overview

Guest nights reached their highest level in nearly three years, with a total of 9.9m guest nights in the December 2022 quarter. December 2022 quarter guest nights were nearly double levels seen in December 2021, and approximately 90% of the December 2018 quarter, indicating the strength of the tourism recovery since international borders reopened in July 2022. Over the year ending December 2022, guest nights increased 22%pa.Despite the strong recovery, international visitors made up just 27% of guest nights in the December 2022 quarter, highlighting that domestic visitors remains a significant driver of the accommodation market, and could show vulnerability as the domestic economy enters recession.

# Health enrolments



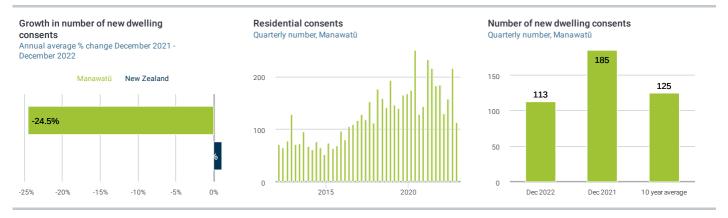
### Highlights for Manawatū

- The number of people enrolled with a primary health organisation in Manawatū in the year to December 2022 was unchanged compared to a year earlier. Growth was positive in New Zealand (0.4%).
- An average of 113,169 people were enrolled with primary healthcare providers in Manawatū in the 12 months ended December 2022. This compares with an average of 106,939 since the start of the series in 2014.

#### National overview

Health enrolments rose 0.6%pa in the December 2022 quarter from the prior December, which kept average growth over the December 2022 year at 0.4%pa. Population growth has been limited recently as annual natural increases (births minus deaths) fell to a 25-year low, following a 10% increase in deaths over the 2022 calendar year. However, annual net migration turned positive for the first time in two years, with a net inflow of almost 16,000 in the year to December. We expect net migration to continue rising over 2023, providing some support to population growth as the natural increase remains limited.

# Residential consents



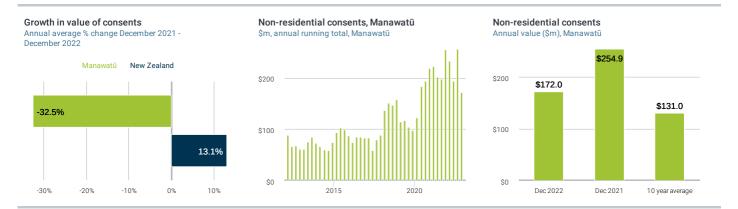
# Highlights for Manawatū

- A total of 113 new residential building consents were issued in Manawatū in the December 2022 quarter, compared with 185 in the same quarter last year.
- On an annual basis the number of consents in Manawatū decreased by 24.5% compared with the same 12-month period a year before. This compares with an increase of 1.1% in New Zealand over the same period.

#### National overview

Residential consents eased in the December 2022 quarter to 11,674 consents, a decline of 9.3% when compared to December 2021. This decline saw annual consents over the 12 months to December 2022 up just 1.1%pa from the prior year. Rising interest rates, higher building costs, and falling property values appear to be limiting demand for new homes, which is slowing residential consents. Although residential consents are trending downwards, consent numbers remain highly elevated on historical levels, with consents in the December 2022 quarter sitting 29% higher than the average quarter of the last ten years.

# Non-residential consents



### Highlights for Manawatū

- Non-residential building consents to the value of \$172.0 million were issued in Manawatū during the year to December 2022.
- The value of consents in Manawatū decreased by 32.5% over the year to December 2022, compared to a year earlier. In comparison, the value of consents increased by 13.1% in New Zealand over the same period.
- Over the last 10 years, consents in Manawatū reached a peak of \$256.9 million in the year to September 2022.

#### National overview

Non-residential consents continued their momentum in the December 2022 year, totalling nearly \$9.5b, a 13% increase on the December 2021 year. The annual value of non-residential consents has consistently increased since mid-2020, although higher building costs will be partly responsible for the higher consent values. A strong year for factory and storage building construction has underpinned the high level of non-residential construction, as New Zealand producers bolstered their supply chains by onshoring parts of their production process and warehousing higher volumes of stock around the country.

### House values



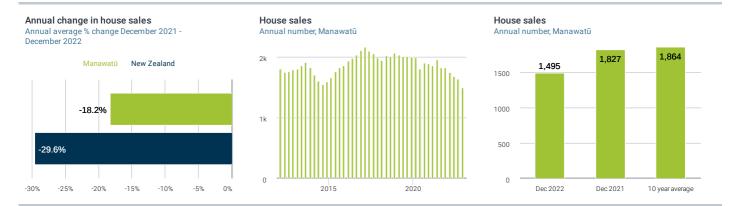
# Highlights for Manawatū

- The average current house value in Manawatū was down 12.6% in December 2022, compared to a year earlier. The decline was greater than in New Zealand (9.2%).
- The average current house value was \$651,463 in Manawatū in December 2022. This compares with \$953,850 in New Zealand.

#### National overview

The national housing market was confronted with a substantial downturn in the December 2022 quarter, with house values declining 9.2% from the December 2021 quarter. The Reserve Bank lifted the Official Cash Rate to 4.25% in November, lifting mortgage rates in the December 2022 quarter, with interest rates on one-year fixed mortgages averaging 6.1%. Potential purchasers' budgets were also squeezed by high inflation, which ran at 7.2%pa in the December 2022 quarter. Rising interest rates and high inflation have squeezed household budgets, reducing households ability to pay high prices for properties, resulting in the average house value falling to \$953,850 in December 2022.

### House sales



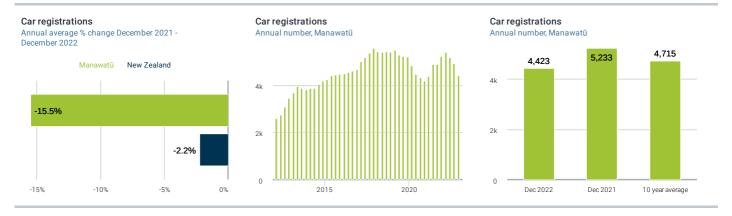
### Highlights for Manawatū

- House sales in Manawatū decreased by 18.2% in the year to December 2022, compared to year earlier. This compares with a decrease of 29.6% in New Zealand.
- A total of 1,495 houses were sold in Manawatū in the 12 months ended December 2022. This compares with the ten year average of 1.864.

#### National overview

There were 62,249 house sales in the year ended December 2022, a 30% decrease from the previous year. Over the last 12 months, higher interest rates and high inflation have limited buyers' ability to purchase houses. As a result, lower prices have also limited vendors' willingness to sell houses. This combination has led to sales activity nearing all-time lows, with house sales volume in the December 2022 year down 22% compared to the average sales volume of the last decade.

# Car registrations



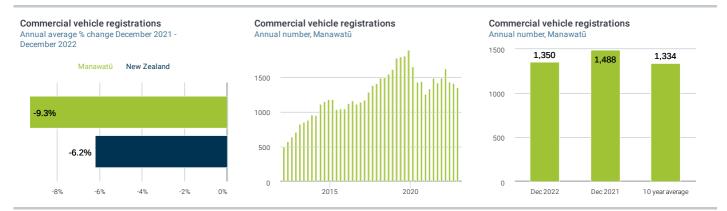
# Highlights for Manawatū

- The number of cars registered in Manawatū decreased by 15.5% in the year to December 2022, compared to a year earlier. The decline was greater than in New Zealand (2.2%).
- A total of 4,423 cars were registered in Manawatū in the year to December 2022. This compares with the ten year annual average of 4,715.

#### National overview

Over 234,400 passenger cars were registered in the December 2022 year, a 2.2% decline compared to the year ended December 2021. High inflation, which ran at 7.2%pa in December 2022, strained household budgets and limited demand for car purchases. Higher interest rates made buying cars on finance less affordable, also reducing demand for cars. After the 2.2% decline in the December 2022 year, car registrations are now 8.6% below the 10-year average.

# **Commercial vehicle registrations**



### Highlights for Manawatū

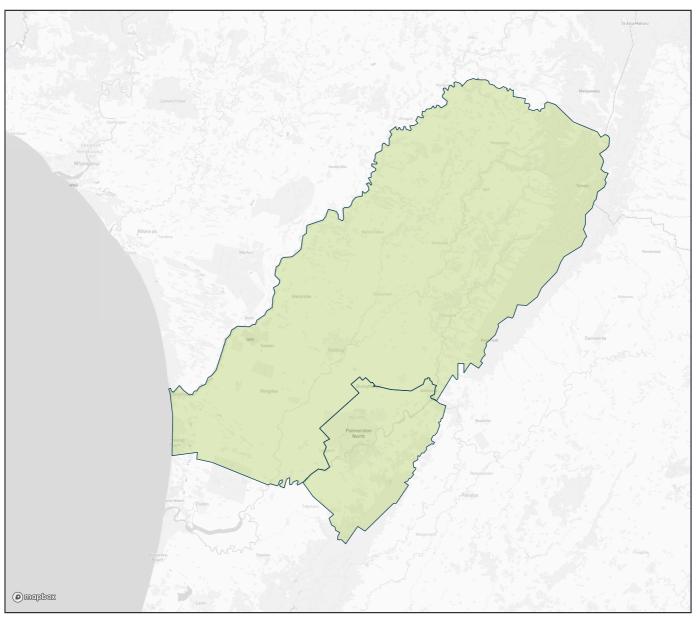
- The number of commercial vehicles registered in Manawatū decreased by 9.3% in the year to December 2022, compared to a year earlier. The decline was greater than in New Zealand (6.2%).
- A total of 1,350 commercial vehicles were registered in Manawatū in the year to December 2022. This is higher than the ten year annual average of 1,334.

#### National overview

There were 54,788 commercial vehicles registered in the December 2022 year, a 6.2% decline from the year ended December 2021, though consistent with average registrations over the last decade. The outlook for construction activity softened in the December 2022 year, easing registrations of commercial vehicles. However, stable consumer spending has supported demand for road transport services of the December 2022 year, moderating the fall in commercial registrations.

# Geography

Manawatū is a custom area defined by 2 territorial authority geographic areas: Manawatu District and Palmerston North City.



Statistical Standard for Geographic Areas 2018 (SSGA18) boundaries from Stats NZ, licensed under CC BY 4.0. Boundary simplifications by Infometrics Ltd. Base map tiles from from Mapbox, using data from OpenStreetMap, licensed under ODbL.

# **Technical notes**

#### **Building Consents**

Building consents data is sourced from Statistics New Zealand. The number of residential consents issued for new dwellings is the measure for residential consents. For non-residential consents, the measure is the value of both new buildings and alterations.

#### **Consumer Spending**

The consumer spending data is sourced from Marketview. It measures total electronic card spending using spending through the Paymark network and adding to it an estimate of non-Paymark network spending using the pattern of BNZ card holder spending at non-Paymark retailers. For further breakdown of the data by storetype and other variables contact Marketview.

#### Employment (place of residence)

Employment data is based off a range of Stats NZ employment datasets, and represents the number of filled jobs, based on the area of residential address for the employee (rather than workplace address). This place of residence location means that the employment series reflects trends in employment of an area's residents, which may be different to trends in employment at businesses in an area, particularly when there are strong commuting flows. The most recent quarter is based off the average of Monthly Employment Indicator (MEI) filled jobs from Statistics New Zealand for the past three months, with previous quarters being backcasted using the percentage change in the quarterly Business Data Collection dataset published by Statistics New Zealand.

#### **Gross Domestic Product**

Gross Domestic Product is estimated by Infometrics. A top-down approach breaks national industrial production (sourced from production based GDP measures published by Statistics New Zealand) to TA level by applying TA shares to the national total. Each TA's share of industry output is based on labour market data from LEED. GDP growth in recent quarters is based on a model which uses the various partial economic indicators presented in this report as inputs. Estimates of GDP for these most recent quarters are provisional until Infometrics updates its annual GDP series in the Regional Economic Profile at the beginning of each year. Gross domestic product is measured in 2022 dollar terms.

#### **Guest Nights**

The number of guest nights is sourced from the Accommodation Data Programme, which is funded by the Ministry of Business, Innovation and Employment (MBIE) and managed by Fresh Info. A guest night is equivalent to one guest spending one night at an establishment. For example, a motel with 15 guests spending two nights would report that they had provided 30 guest nights

#### **Health Enrolments**

Health enrolments are sourced from the Ministry of Health. They record the number of people in each area who are enrolled with a Primary Health Organisation (PHO). Enrolment is voluntary, but most New Zealanders enrol at a general practice for health reasons and for the benefits of enrolment, such as cheaper doctors' visits and reduced costs of prescription medicines. Changes to how the Ministry of Health recorded this data led to Infometrics revising our approach to health enrolment figures for the March 2019 Quarterly Economic Monitor onwards. Our new approach completely revises our timeseries of health enrolments, so care should be taken when comparing the March 2019 report with previously downloaded reports.

Previously, the data provided was only for those people whose addresses are able to be accurately recorded by the Ministry of Health. We have now switched to breaking down TA-level health enrolments based on trends in stated health enrolments by area, to ensure that the total number of enrolees published in the Monitor align with the national-level figures published by the Ministry of Health. A new system for classifying and recording health enrolment addresses from March 2019 onwards by the Ministry means significantly higher numbers of unallocated enrolees, resulting in the need to review our model.

#### **House Sales**

The number of house sales is sourced from REINZ. The indicator measures the number of house sales at the point when the sale becomes unconditional. The unconditional date is the date when all the terms of an agreement have been satisfied and the sale and purchase can proceed to settlement.

#### **House Values**

House values (dollar value) are sourced from CoreLogic. The levels quoted in the report are average values for the quarter.

#### **Jobseeker Support Recipients**

In July 2013 the New Zealand's welfare system changed to better recognise and support people's work potential. As part of this the Jobseekers Support benefit was introduced. This benefit is for people who can usually look or prepare for work but also includes people who can only work part-time or can't work at the moment, for example, because they have a health condition, injury or disability.

Data presented for the September 2013 quarter onwards is provided by the Ministry of Social Development (MSD). Data prior to September 2013 are Infometrics estimates based on re-grouping pre-July 2013 benefit categories to be consistent with the post-July 2013 benefit categories. The pre-July 2013 benefit categories used to estimate the number of Jobseekers Support recipients are: Unemployment Benefit and Unemployment Benefit Hardship; Unemployment Benefit Training and Unemployment Benefit Hardship; Training; Sickness Benefit and Sickness Benefit Hardship;



Domestic Purposes Benefit - Sole Parent (if youngest child is 14 or over); Women Alone and Widow's Benefit (without children or with children 14 or over)

#### **Tourism Expenditure**

New Tourism Electronic Card Transactions (TECTs) are an interim replacement for the Monthly Regional Tourism Estimates (MRTEs). We have removed our previous timeseries of MRTEs and published the three annual snapshots provided in the TECTs. The TECTs reflect the expenditure for all electronic card transactions (ECTs) in New Zealand related to tourism. Marketview use a base of spending on the Paymark network (approximately 70 per cent of total ECT spend) to scale up to total ECT spend.

#### Traffic Flow

Traffic flow growth rates are calculated from the number of vehicles passing approximately 110 sites monitored by New Zealand Transport Agency. Each of the sites has been mapped to a territorial authority.

#### **Unemployment Rate**

Regional level unemployment rates are sourced from Statistics New Zealand's Household Labour Force Survey. Trends in the number of Jobseekers are used to break down regional unemployment rates to TA levels. The TA level unemployment rates are benchmarked on census following the release of each census. To reduce volatility the unemployment rate is presented as an average for the last four quarters.

#### Vehicle Sales

Car and commercial vehicle sales data are sourced from New Zealand Transport Authority. Sales are based on new registrations which include the first time registration of new vehicles and used vehicles imported from overseas.

#### Weekly Rents

Rents (\$ per week) are sourced from monthly data provided by MBIE and averaged across each quarter or year using weighted geometric means. Rental data pertains to averages from data collected when bonds are lodged and does not control for specifications of the home (eg. size, number of bedrooms, age of home, etc).

